

## Making the Right Decisions Under Pressure

### Overview

In this course, students will learn to evaluate options, generate possible solutions, and decide on logical strategies.

### Target Audience

Executives, directors, managers, and others tasked with making important decisions for their organizations.

### Course Objectives

After completing this course, students will know how to:

- Make intelligent decisions with limited time and information
- Reframe issues to ensure greater problem solving accuracy
- Convert conflicting opinions into useful insights

### Course Outline

#### 1 - The Complexity of Decision Making

Establishing the Needs of the Organization  
 Defining Organizational Objectives and Goals  
 Measuring Your Goals  
 Calculating Probabilities of Success

#### 2 - Dealing with Opinion in the Face of Uncertainty

Understanding Theories of Decision-Making  
 Avoiding Irrationality  
 Being Aware of Risks  
 Reframing the Options  
 Asking the Right Questions  
 Knowing What You Want  
 Making Proper Comparisons  
 Working with Stereotypes and Expectations

[Register Online](#)

### Schedule

Class Length: 2 Days

G2R = "Guaranteed to Run"   OLL = "Online LIVE" ILT = "Instructor-Led-Training"					
12/02/21	G2R	9:00AM - 5:00PM	Eastern Daylight Time	OLL	\$1,500.00
04/07/22		11:00AM - 7:00PM	Eastern Daylight Time	OLL	\$1,500.00
06/27/22		9:00AM - 5:00PM	Eastern Daylight Time	OLL	\$1,500.00

### 3 - Adapting Decision Strategies for a Complex World

- Reviewing Your Plans
- Engaging Stakeholders
- Enlisting Your Network
- Managing Risks
- Planning for Risks – Avoidance, Mitigation, Transference, and Acceptance
- Applying Complexity Theory and the Butterfly Effect
- Adjusting Decisions
- Building in Metrics & Measurements
- Monitoring Progress and Managing Risks
- Looking for Emerging Trends

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